

## Rolls-Royce: Supply Chain Platform 2.1 Implementation

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**Dear Sir or Madam,**

For the attention of the Sales Director and Finance Director

### Scope / Applicability

All Rolls-Royce suppliers

### Introduction

The Rolls-Royce Supply Chain Platform, provided by Exostar is a web-based solution that facilitates the electronic transfer of documents, allowing Rolls-Royce to release and communicate order requirements, demand forecasts and schedule changes with our global supply base electronically and in a fully integrated manner. The Supply Chain Platform (SCP) is the chosen tool of Rolls-Royce and forms part of the company's formal commitment acceptance process.

During 2010 and 2011 Rolls-Royce will implement this new collaboration tool to support our order management process with our external supply chain.

Implementation of the Supply Chain Platform to the Rolls-Royce supplier community will commence as follows:

- Pilot suppliers for the initial implementation have been nominated and will be on-boarded from Q4/2010 onwards;
- Other suppliers will be individually approached by their local Rolls-Royce contact regarding participation, starting early 2011;

All new suppliers are expected to communicate via the Supply Chain Platform exclusively,

### Background

The Supply Chain Platform (SCP) is a comprehensive, hosted solution that enables visibility of supply chain activity. The solution provides standardisation and repeatability of processes within areas of order management and planning functionality, with built-in decision support tools, enabling the supply chain to be managed by exception.

The solution will enable both the supplier and Rolls-Royce to better plan our businesses through the transparency of the supply and demand signal and support lean procurement processes by issuing firm orders only at the last available time.

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### Action Required:

- Be prepared to join Rolls-Royce in utilising the Supply Chain Platform for exchange of purchase orders and related documents (SCP Platform 2.1).
- Sign a licence agreement with the third party provider Exostar to gain access to the Supply Chain Platform. If you are a supplier to Rolls-Royce Marine, you will be requested to provide details to your Rolls-Royce contact and they will initiate the registration process with Exostar on your behalf.
- Rolls-Royce will support suppliers through this change by offering training sessions. To book onto these sessions please approach your normal Rolls-Royce contact.
- Suppliers already using the Supply Chain Platform for exchange of Delivery Schedules (access SCP via 1.5 Platform) will receive a targeted communication in advance of the migration to the latest version of SCP. You will be approached by your Rolls-Royce contact regarding the implementation of electronic Purchase Orders and Schedule Agreements end of Q1/2011. Further details will be provided at that time.
- Please address all questions, comments and concerns to your local Rolls-Royce contact.

### NTS Category Type:

### General Information / Communication

#### Authorised by:

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Executive Vice President Supply Chain  
Rolls-Royce Marine

#### Gustav Greyling

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